## CONSOLIDATED BALANCE SHEET

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 113,799,531,015 | 88,788,407,769 |
| I. Cash and cash equivalents | 110 |  | 1,157,418,170 | 681,126,489 |
| 1. Cash | 111 |  | 1,157,418,170 | 681,126,489 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 53,828,749,684 | 38,579,178,943 |
| 1. Trade accounts receivables | 131 |  | 21,039,765,953 | 19,592,496,512 |
| 2. Advances to suppliers | 132 |  | 27,575,776,824 | 15,441,909,007 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 5,213,206,907 | 3,544,773,424 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 39,983,906,269 | 33,545,768,025 |
| 1. Inventories | 141 |  | 39,983,906,269 | 33,545,768,025 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 18,829,456,892 | 15,982,334,312 |
| 1. Short-term prepaid expenses | 151 |  | - | - |
| 2. VAT deductible | 152 |  | 5,488,521,621 | 2,458,690,314 |
| 3. Tax and accounts receivable from State budget | 154 |  | 60,646,509 | 16,624,607 |
| 4. Other short-term assets | 158 |  | 13,280,288,762 | 13,507,019,391 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 59,651,223,002 | 49,948,836,225 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 59,510,523,002 | 49,808,136,225 |
| 1. Tangible fixed assets | 221 |  | 25,132,363,970 | 11,203,622,979 |
| - Historical cost | 222 |  | 45,027,248,223 | 30,246,084,232 |
| - Accumulated depreciation | 223 |  | $(19,894,884,253)$ | $(19,042,461,253)$ |
| 2. Finance leases fixed assets | 224 |  | 1,060,824,999 | 1,161,327,999 |
| - Historical cost | 225 |  | 1,339,999,999 | 1,339,999,999 |
| - Accumulated depreciation | 226 |  | $(279,175,000)$ | (178,672,000) |
| 3. Intangible fixed assets | 227 |  | 27,470,402,783- | 27,610,631,783 |
| - Historical cost | 228 |  | 28,349,180,116 | 28,349,180,116 |
| - Accumulated depreciation | 229 |  | (878,777,333) | $(738,548,333)$ |
| 4. Construction in progress expenses | 230 |  | 5,846,931,250 | 9,832,553,464 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 140,700,000 | 140,700,000 |
| 1. Long-term prepaid expenses | 261 |  | - | - |
| 2. Deferred income tax assets | 262 |  |  | - |
| 3. Others | 268 |  | 140,700,000 | 140,700,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 173,450,754,017 | 138,737,243,994 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 84,448,461,427 | 54,912,071,430 |
| I. Short-term liabilities | 310 |  | 63,748,407,713 | 54,628,987,716 |
| 1. Short-term borrowing and debts | 311 |  | 59,925,435,186 | 49,266,131,961 |
| 2. Trade accounts payable | 312 |  | 61,024,853 | 2,674,695,765 |
| 3. Advances from customers | 313 |  | 322,220,540 | 138,641,573 |
| 4. Taxes and liabilities to State budget | 314 |  | 2,397,278,074 | 1,714,094,799 |
| 5. Payable to employees | 315 |  | 900,256,376 | 718,631,568 |
| 6. Payable expenses | 316 |  | -------- | -------- |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 142,192,684 | 116,792,050 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | - | - |
| II. Long-term liabilities | 330 |  | 20,700,053,714 | 283,083,714 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 20,700,053,714 | 283,083,714 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | - | - |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY (400= $410+430$ ) | 400 |  | 89,002,292,590 | 83,825,172,564 |
| I. Capital sources and funds | 410 |  | 89,002,292,590 | 83,825,172,564 |
| 1. Paid-in capital | 411 |  | 80,230,710,000 | 80,230,710,000 |
| 2. Capital surplus | 412 |  | ------------- | ------------100- |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (293,998,751) | - |
| 7. Investment and development fund | 417 |  | - | - |
| 8. Financial reserve fund | 418 |  | 1,608,854,848 | 1,608,854,848 |
| 9. Other fund belong to owner's equity | 419 |  | ---------- | ---------- |
| 10. Retained profit | 420 |  | 7,456,726,493 | 1,985,607,716 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | - | - |
| TOTAL RESOURCES | 440 |  | 173,450,754,017 | 138,737,243,994 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 2. Goods held under trust or for processing |  |  |  |  |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 7,154.73 | 1,447.02 |
| + EUR |  |  |  |  |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 26,957,877,081 | 59,574,843,920 | 20,153,719,966 | 57,608,247,314 |
| 2. Deductions | 02 |  | 4,368,091,978 | 5,918,548,945 |  | 3,738,318,234 |
| 3. Net sales and services | 10 |  | 22,589,785,103 | 53,656,294,975 | 20,153,719,966 | 53,869,929,080 |
| 4. Cost of goods sold | 11 |  | 15,441,807,511 | 34,665,823,880 | 14,548,445,745 | 37,240,626,790 |
| 5.Gross profit | 20 |  | 7,147,977,592 | 18,990,471,095 | 5,605,274,221 | 16,629,302,290 |
| 6. Financial income | 21 |  | 73,930,335 | 119,285,118 | 389,458,790 | 572,578,760 |
| 7. Financial expenses | 22 |  | 1,525,319,644 | 4,619,772,927 | 1,016,821,584 | 3,795,005,953 |
| Include: Interest expense | 23 |  | 1,506,669,128 | 4,241,451,173 | 1,012,212,445 | 3,505,713,224 |
| 8. Selling expenses | 24 |  | 1,122,407,507 | 2,386,154,440 | 1,080,986,683 | 2,766,576,666 |
| 9. General \& administrative expenses | 25 |  | 976,052,612 | 2,864,869,068 | 958,769,673 | 2,618,891,330 |
| 10. Net operating profit | 30 |  | 3,598,128,164 | 9,238,959,778 | 2,938,155,071 | 8,021,407,101 |
| 11. Other income | 31 |  | 206,739,391 | 206,739,391 | 2,938,155,071 | 8,021,407,101 |
| 12. Other expenses | 32 |  | 392,353,027 | 509,316,663 | 18,110,540 | 27,110,540 |
| 13. Other profit | 40 |  | (185,613,636) | (302,577,272) | 2,920,044,531 | (27,110,540) |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 3,412,514,528 | 8,936,382,506 | 5,858,199,602 | 7,994,296,561 |
| 16. Current corporate income tax expenses | 51 |  | 880,885,405 | 2,313,548,587 | 412,559,829 | 1,271,688,655 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 2,531,629,123 | 6,622,833,919 | 2,507,484,702 | 6,722,607,906 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | 316 | 825 | 313 | 838 |

## CONSOLIDATED CASH FLOW STATEMENT

As at Mar 31th, 2010 (Direct method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 24,528,122,869 | 22,894,718,641 |
| 2. Cash paid for supplier | 02 |  | (25,054,064,192) | (18,544,773,199) |
| 3. Cash paid for employee | 03 |  | $(4,052,713,645)$ | (2,976,893,942) |
| 4. Cash paid for interest | 04 |  | (1,506,669,128) | (1,012,212,445) |
| 5. Cash paid for corporate income tax | 05 |  | (1,437,102,641) | (365,122,649) |
| 6. Other receivables | 06 |  | 2,970,193,142 | 1,033,293,106 |
| 7. Other payables | 07 |  | (4,602,794,707) | (4,615,116,077) |
| Net cash provided by (used in) operating activities | 20 |  | (9,155,028,302) | (3,586,106,565) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (4,760,424,546) | (2,313,711,550) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 227,413,330 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (4,533,011,216) | (2,313,711,550) |
|  |  |  |  |  |
|  |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
|  | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 66,922,471,566 | 41,957,196,627 |
| 4. Cash paid to principal debt | 34 |  | (52,859,353,201) | (35,764,965,038) |
| 5. Cash paid to financial lease debt | 35 |  | (117,969,259) | (111,991,674) |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | 13,945,149,106 | 6,080,239,915 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 257,109,588 | 180,421,800 |
| Cash and cash equivalents at beginning of year | 60 |  | 900,308,582 | 4,590,742,827 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 |  | 1,157,-718,170 | 4,771,164,627 |

